

Partner with
Owen James to build
meaningful campaigns
that maximise your
distribution



**EVENTS** 

**MARKET INSIGHT** 

**RESEARCH** 

**CONTENT CREATION** 

### We are evolving and revisioning the way we work

For nearly 20 years, Owen James have been hosting prestigious events that have brought together strategic heads from the largest distributors across the financial services landscape to strategise with each other.

The objective has always been to create a platform for change at a business and industry level, and enable you to influence your biggest buyers.

Historically engagement with Owen James has always been event driven, but we are revisioning the way we work, creating richer partnerships. Whether you are looking to; grow your distribution, build your brand awareness, position yourself as a thought leader, understand your target market, or launch new products, Owen James would love to partner with you to create the perfect campaign that leverages off our events, data, content and resource.

#### **Owen James Events Portfolio**



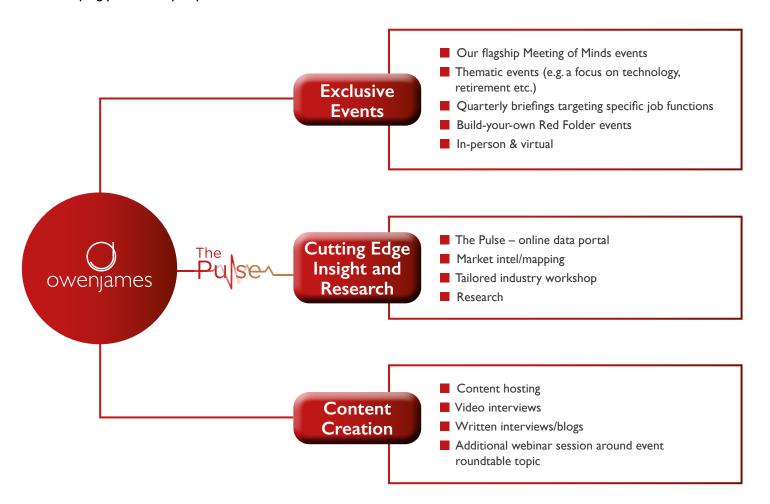






### **Owen James Events Membership**

Owen James is launching a subscription model. Partner with us for at least two years, and we will plug you into key buyers and a wealth of data and content.



## Key Benefits – what this means for you...

- On demand data and market insights
- Enhanced ROI and exclusive membership rates
- Access to key decision makers through premium events
- Brand exposure through bespoke content

# **Membership Packages**

Please note discounts are available to those that sign up to a subscription/membership package\*.

		PRODUCT		DETAILS		COSTS <i>I</i> The Pulse	Exc. VAT  Event Only
	EVENTS	Meeting of Minds Wealth Management and Private Banking		12 June & 13 Nov	3pp 2pp Networker	£20,010 £13,500 £8,250	£26,680 £18,000 £11,000
		Meeting of Minds Gatekeepers		20 March & 16 Oct	3pp 2pp Networker	£22,500 £16,500 £9,375	£30,000 £22,000 £12,500
		Meeting of Minds Winning Advisers (northern focus) Meeting of Minds Winning Advisers (southern focus)		22 May 9 Oct	3pp 2pp Networker	£21,000 £15,000 £9,375	£28,000 £20,000 £12,500
		Meeting of Minds Mortgage		29 April	3pp 2pp MortgageTalk Networker	£11,250 £7,500 £7,500 £4,500	£15,000 £10,000 £10,000 £6,000
		WealthTech Matters The Series WealthTech Matters Switzerland		13 March & 23 Oct 6 Nov	4pp (headliner) 2pp (roundtable) 2pp (TT / panel) 1pp (networker)	£13,612.50 £9,375 £9,375 £5,250	£18,150 £12,500 £12,500 £7,000
		Retirement Matters		2 Oct	3pp (RT) 2pp (RT) Networker	£19,057.50 £12,705 £8,437.50	£25,410 £16,940 £11,250
		Meeting of Minds Paraplanning		22 May	_	£13,500	£18,000
		Red Folder Briefing		Location subject to requirements		£12,000	£16,000
						COSTS I	Exc. VAT
		PRODUCT		DETAILS		The Pulse	Individually
	RESEARCH	The Pulse		eractive portal providing insights on the mes impacting the distribution landscape		£8,000	£8,000
	$\propto$	Market Mapping		of community information, review a, identifying gaps and the key play	-	£7,500	£10,000
	$\propto$	Market Mapping Industry Workshop	your dat	•	vers	£7,500	£10,000
	INSIGHT & RESE		your dat Internal m ma	a, identifying gaps and the key play neeting with your team to analyse	data,		
	$\propto$	Industry Workshop	your dat Internal m ma	a, identifying gaps and the key play neeting with your team to analyse rket map and identify key clients unity to ask question/s in Scene Se	data,	£3,000	£4,000
	$\propto$	Industry Workshop	your dat Internal m ma	a, identifying gaps and the key play neeting with your team to analyse rket map and identify key clients unity to ask question/s in Scene Se	data,	£3,000 £1,875	£4,000
	INSIGHT & R	Industry Workshop  Targeted Research	your dat Internal m ma	a, identifying gaps and the key play neeting with your team to analyse rket map and identify key clients nity to ask question/s in Scene Se - pre-event questionnaire	data,	£3,000 £1,875	£4,000 £2,500
	INSIGHT & R	Industry Workshop  Targeted Research  PRODUCT	your dat	neeting with your team to analyse rket map and identify key clients unity to ask question/s in Scene Se - pre-event questionnaire	data,	£3,000 £1,875 COSTS & The Pulse	£4,000 £2,500  Exc. VAT Individually
	INSIGHT & R	Industry Workshop  Targeted Research  PRODUCT  Content hosting	your dat Internal m ma Opportu	a, identifying gaps and the key play neeting with your team to analyse rket map and identify key clients nity to ask question/s in Scene Se - pre-event questionnaire  DETAILS  On the website	data,	£3,000 £1,875 COSTS E The Pulse £1,125	£4,000  £2,500  Exc. VAT Individually £1,500
	INSIGHT & R	Industry Workshop  Targeted Research  PRODUCT  Content hosting  Two-hour video	Internal m ma Opportu  Interview s Short writt	neeting with your team to analyse rket map and identify key clients inity to ask question/s in Scene Se - pre-event questionnaire  DETAILS  On the website	data, tter	£3,000 £1,875 COSTS £ The Pulse £1,125 £2,625	£4,000  £2,500  Exc. VAT Individually £1,500  £3,500
	$\propto$	Industry Workshop  Targeted Research  PRODUCT  Content hosting  Two-hour video  Written interview	Internal m ma  Opportu  Interview s  Short writt 5 qu	a, identifying gaps and the key play neeting with your team to analyse rket map and identify key clients unity to ask question/s in Scene Se - pre-event questionnaire  DETAILS  On the website  desired and published online  ten interviews - we ask the subscr	data, tter  oice	£3,000  £1,875  COSTS £ The Pulse  £1,125  £2,625  £750	£4,000  £2,500  Exc. VAT Individually £1,500 £3,500 £1,000

<sup>\*</sup>The  $\underline{P}_{u}$ lse discount applies to two year agreements or more only

There is lots to discuss, so do get in touch with the team to find out more.



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