

## A Meeting of Minds Asset Management III



The Berkeley Hotel, Wilton Place, London SW1X 7RL
Thursday 20 September 2018

Schedule of the day				
The Belgravia	0830-0900	Breakfast	Informal networking over breakfast	
The Ballroom	0900-0910	Welcome	James Goad, Joint Managing Director, Owen James will open the third Meeting of Minds for Asset Management	
The Ballroom	0910-0940	Keynote	Nick Miller, Head of Asset Management, FCA will set the scene for the day with an update on the FCA's direction of travel with regards to your "world".	
The Ballroom	0940-1020	Keynote	Tim Shipman, Political Editor of the Sunday Times will share his insider knowledge of the political shenanigans relating to all things Brexit. This will be particularly topical as the EU heads of state will be gathering in Salzburg, Austria for an "informal" meeting!	
Syndicate rooms	1020-1130	Working Session I*	Belgravia: A look at changing investment preferences. What are the emerging trends?	Motcomb: How about a look at new routes to market? D2C? Increased brand management? White labelling?
The Belgravia	1130-1150	Morning Coffee	Apple & BlackBerry time	
Syndicate rooms	1150-1300	Working Session 2*	Belgravia: Looking at business models in the near future: vertical integration; your share of the value chain; client fees; your people?	Motcomb: Attracting the investors of the future? They want it and they want it now!
The Ballroom	1300-1430	Lunch	A seated formal luncheon incorporating our "during pudding" lunch speaker	
The Ballroom	1350-1430	Keynote	People in 2018: Ben Page, Chief Executive of Ipsos MORI will provide an entertaining canter through the emerging societal and behavioural trends his firm is encountering amongst your end clients.	
Syndicate rooms	1430-1540	Working Session 3*	<b>Belgravia:</b> We could go a bit Blade Runner but let's be slightly more grounded and look at business models some five years into the future.	Motcomb: It's not just about the investors of the future - how are the baby boomers doing? Any retirement innovation out there?  Let's examine pensions of the future.
The Ballroom	1540-1600	Farewell	Ralph Jackson, Director at Lansons and James Endersby, CEO at Opinium, the respected financial services insight company, will draw proceedings to a close with the highlights of some "hot of the press" research capturing IFA views on the future of the asset management industry.	
The Ballroom	1600-1700	Afternoon tea	More business cards to swap - an opportunity to relax with a cuppa (or a glass of something if desired) and wave goodbye	